

Cidel Dividend & Income

Cidel

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The Dividend and Income Portfolio is designed for Canadian income-driven investors seeking expertise in both domestic and international equity, combined with Canadian fixed income. Investors benefit from exposure to dividends and growth potential from quality global and Canadian companies, along with the capital protection characteristics of fixed income.

Overview

The Investment is a portfolio of about 35 quality Canadian and global dividend-paying equities, complete with an allocation to Canadian corporate and government bonds.

The Objective is to provide income with growth above the rate of inflation and lower volatility compared to the market.

The Investment Philosophy is founded in our belief that by investing globally in companies with outstanding financial characteristics, strong fundamentals and stable cash flow generation, we can achieve superior performance with lower volatility than the market. With an allocation to fixed income, portfolio volatility over the mid to longer term should be further dampened.

Market Commentary

Over the second quarter of 2017, the Bank of Canada clearly signalled its intention to move to a tightening stance and around the world sentiment shifted to anticipate a broad shift to tighter monetary policy. At the same time, investors took comfort from a generally favourable corporate earnings season. The S&P TSX Composite Index suffered a modest loss of 1.6%, while the MSCI World Index returned 1.3%. The Dividend & Income portfolio returned 2.8% for the quarter, comfortably outperforming the benchmark return of 0.2%, with particularly strong returns in the Information Technology, Industrials, and Healthcare sectors. The only sector that posted negative returns was Energy. The portfolio is well positioned to outperform in this slow-growth economic climate. Looking ahead, we continue to believe that global equity markets will post positive, albeit modest, returns over the coming 12-18 months.

The Process

Quantitative Screening Quantitative metrics to identify securities with attractive valuations and competitive advantages.

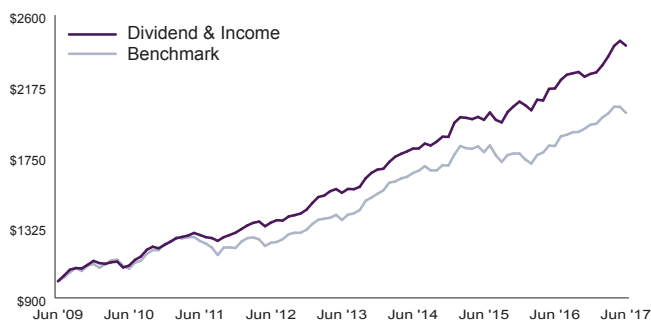
Fundamental Research Thorough company analysis and management interviews to assess return and future growth opportunities.

Portfolio Construction. Allocate optimal sector and credit quality weightings, actively managed throughout the business cycle.

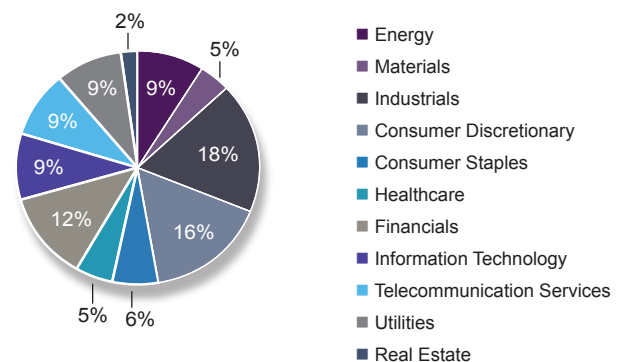
KEY CHARACTERISTICS	Portfolio	Benchmark
Q2 Return	2.8%	0.2%
YTD	7.6%	3.7%
1 Year Return	11.9%	11.0%
3 Year Return (Annualized)	10.4%	6.8%
5 Year Return (Annualized)	12.3%	10.3%
Return Since Inception (Annualized)	11.7%	9.1%
Standard Deviation (5 year annualized)	4.8%	5.2%
Maximum Losing Month (Since Inception)	-3.2%	-3.7%
Maximum Monthly Gain (Since Inception)	4.5%	3.9%

NOTABLE HOLDINGS	
NEW FLYER INDUSTRIES INC	4.8%
MICROSOFT CORP	3.8%
TECHTRONIC INDUSTRIES CO LTD	3.4%
ALGONQUIN POWER & UTILITIES CORP	3.1%
NEXTERA ENERGY INC	3.1%
CLP HOLDINGS LTD	3.1%
KDDI CORP	3.0%
KONINKLIJKE PHILIPS NV	3.0%
ACCOR SA	3.0%
HEINEKEN NV	2.9%

GROWTH OF \$1,000 VS. BENCHMARK



SECTOR ALLOCATION



ANNUAL PERFORMANCE (%)	YTD	2016	2015	2014	2013	2012	2011	2010	Inception
Portfolio	7.6%	8.0%	11.4%	11.8%	16.9%	10.7%	6.0%	8.6%	11.7%
Benchmark	3.7%	9.8%	4.2%	11.2%	16.5%	9.1%	-1.8%	10.7%	9.1%

*Note: The above data is compiled from a composite of actual client portfolio returns. The Dividend & Income Portfolio is not a pooled fund. Toron AMI's Annualized Returns represent the account size-weighted return of client mandates that are 70% equity and 30% fixed income, and whose accounts are at least 90% invested during the month. Historic performance should not be interpreted as a guarantee of future results. Performance figures are based on total returns which are time-weighted and geometrically linked (meaning that performance is not influenced by the timing of portfolio additions or withdrawals and is calculated on a compounded basis). Toron AMI and Benchmark performance is gross of applicable management fees. The benchmark depicted is a composite of the S&P/TSX Composite Index, MSCI World Index and FTSE/TMX Corporate Bond Index. Toron Asset Management International and Cidel Financial Group are operating names of Cidel Asset Management Inc.